



# INNOVATION

## Omnia Partners – Cooperative Purchasing

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Alpha Controls & Services

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# Cooperative Purchasing

What is it / Why – Who can use it

- Legal purchasing vehicle to procure products and services without going to bid for that product or service
- Use of cooperative contracts reduces the cost of goods and services by aggregating the purchasing power of public agencies nationwide.
- All contracts are awarded by a government entity utilizing industry best practices, processes and procedures.
- Can be used by any non federal government agency or Non-Profit entity



# Cooperative Purchasing

How does it work?

- The Omnia contract has already been bid to secure fixed price products and services
- Public participants who are part of the Omnia Partners contract have competitively solicited pricing from vendors
- Public sector entities offer a Request for Proposal and publicly award contracts for the best value to vendors who participate in the fixed price cooperative pricing program



# Cooperative Purchasing

Two Contracts available



Facility Technology Integration

06/30/2021

06/30/2022

Region 4 ESC - TX



Security System Services

06/30/2021

06/30/2022

Region 4 ESC - TX



# Current Users of Coop Purchasing

April 23, 2020

Hello,

We are now OMNIA Partners, Public Sector, and as such the registration systems and roster for both National IPA and U.S. Communities are combined and all current participants for each organization now have access to both portfolios. Suppliers now have access to the participants from BOTH organizations with certain exceptions.

**Download an Excel file of the OMNIA Partners, Public Sector participant roster by clicking the buttons below.**

Formatted Excel Participant Roster

Unformatted .CSV Participant Roster

Contact our team at [info@omniapartners.com](mailto:info@omniapartners.com) so we can better partner together on how to strategically pursue our rapidly growing membership. Let us work alongside you and your team to create completely streamlined and cost-effective procurement experiences.

Together we are going beyond what procurement previously knew to be possible.